## MONTHLY

Use this to calculate your income for the month as a consultant. You have multiple streams of income you can receive. Your income will come in at varying times of the month so you do not have to rely on waiting for a paycheck. Don't hesitate to reach out to your Sales Director if you need help understanding any of the avenues of income.
Your Director is there to guide you and will walk you through everything.

## Sales

You make your sales on the spot. As soon as you sell something, you can automatically keep your 50\% profit.

## Team Commissions

The Company will directly deposit your Team Commissions from the previous month into your account around the 15th of each month.
This money comes out of the Company's profit, not out of your Team Members profit.

## Bonuses

The Company will directly deposit any Bonuses you earn into your account in 1-3 days after you have earned them. This money comes out of the Company's Profit.

| $\$ \overline{\text { Personal Sales }}$ |
| :--- |
| $=$ |

## New Qualified <br> Team Members

Earn a $\$ 50$ Bonus for each New Team Member who earns at least one of the Great Start Bonuses by having $\$ 600$ in wholesale production during their Great Start Period

New Qualified
Team Members $=$
X \$50

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## Personal Team Commission

- 1-2 Active Personal Team Member's Total Team Production x 4\%
- 3-4 Active Personal Team Members
- Less than \$1,000 Total Team Production x 4\%
- \$1,000-\$1,799 Total Team Production x 6\%
- \$1,800 and above Total Team Production x 8\%
- 5+ Active Personal Team Member's Total Team Production x 9\%
- When 5 or more Team Members have $\$ 225$ wholesale or more in for the month \& You personally have $\$ 600$ wholesale in for the month $\times 13 \%$
*Your Personal Production counts towards the Total Production to increase your \%, but you are not paid on your Personal Production until you become a Director.
\% Earned X Team Production (Not Including your Personal Production)


