

# Your First 30 Days

# 6 Steps Tracking Sheet

## Step #1

Make your business Social Media Official! Announce it on all your channels (yeah, girl). Download the Great Start app and place your initial order within your 1st 15 Days to earn your Great Start Bonuses!



Completed



## Step #2

Login to marykayintouch.com with your Consultant ID. Set up your Personal Website, Propay Acct and Download the MK Apps. Review your Welcome Brochure.

Completed



## Step #3

Make your list of 100+ names and set up your Private Customer Facebook group. Announce your new business on all of your Social channels!

Completed



## Step #4

Set your Grand Opening Date (In Person or Virtually). Sell 24+ items to your first 24 customers within 24 hrs and get 10 Miracle Set Customers in your first 30 days.

Completed



## Step #5

Share the Fun by inviting your Friends to listen to your Director share about the marketing opportunity.

Completed



## Step #6

Learn & Practice. Complete your online education courses. Start with MK Confident and more modules are available for continuous education. Complete a perfect or power start.

Completed



## Stay Connected

Connect with your Director and Recruiter on Social Media. Download the Voxer app and attend your unit meetings either virtually or in person.

Completed



## Complete this Checklist

Submit both pages of this tracking sheet to your Director for a Surprise Gift!

Completed



# Activities Completed in my First Month

<input type="checkbox"/> Created a contact list	<input type="checkbox"/> Visited intouch	<input type="checkbox"/> Set my goals
<input type="checkbox"/> Sent an e-catalog	<input type="checkbox"/> Created a Facebook page and VIP Group	<input type="checkbox"/> Read miracles happen
<input type="checkbox"/> Placed initial order	<input type="checkbox"/> Made new friends	<input type="checkbox"/> Sold products
<input type="checkbox"/> Set up my website	<input type="checkbox"/> Know my "why"	<input type="checkbox"/> Added customers to intouch
<input type="checkbox"/> Attended a mtg or virtual event	<input type="checkbox"/> Changed my voicemail	<input type="checkbox"/> Used my Flipchart
<input type="checkbox"/> Booked a beauty session	<input type="checkbox"/> Held my grand opening	<input type="checkbox"/> Held a color beauty session
<input type="checkbox"/> Made booking calls/texts	<input type="checkbox"/> Practiced scripts	<input type="checkbox"/> Got referrals
<input type="checkbox"/> Learned something new	<input type="checkbox"/> Shared my goals	<input type="checkbox"/> Pre profiled guests
<input type="checkbox"/> Shared the opportunity	<input type="checkbox"/> Had fun	<input type="checkbox"/> Overcame fear
<input type="checkbox"/> Followed up with customers	<input type="checkbox"/> Set a business schedule	<input type="checkbox"/> Downloaded mk apps
<input type="checkbox"/> Read the applause magazine	<input type="checkbox"/> Made someone feel important	<input type="checkbox"/> Signed up for Propay
<input type="checkbox"/> Set up my office	<input type="checkbox"/> Created my Vision Board	<input type="checkbox"/> Read my Welcome Brochure
<input type="checkbox"/> Held a virtual or IP beauty session	<input type="checkbox"/> Became skin care, color & clinical solutions confident	<input type="checkbox"/> Added a team member
<input type="checkbox"/> Coached a hostess	<input type="checkbox"/> Became a star	<input type="checkbox"/> Tried the skin analyzer app
<input type="checkbox"/> Completed my first 2 modules of MK Confident	<input type="checkbox"/> Held a facial	<input type="checkbox"/> Called my director
<input type="checkbox"/> Started MKU on Intouch	<input type="checkbox"/> Created my "I" story	<input type="checkbox"/> Promoted myself

This will help you see how much you really accomplished in your First 30 days!!!